



## PRESS RELEASE

# HCL AXON Partners with CN to Develop iCREW, an Industry Solution for Train Crew Management

**ORLANDO, FLA - May 12, 2009** – HCL AXON, the world's largest services provider dedicated to SAP® solutions, has announced a joint development partnership with CN to build iCREW. Based on SAP® solutions, iCREW will address the crew management requirements of organizations that have complex work and job assignment and tracking rules. HCL AXON will work with CN to develop an industry standard solution based on SAP solutions for transportation personnel. Today's announcement was made at SAPPHIRE® 2009, being held here May 11-14, where HCL AXON is exhibiting in booth 945.

The iCREW solution will allow organizations with large operational workforces to plan, schedule and assign crews, manage job boards and rotations, manage bulletins, bids and awards, and provide robust rule processing for end-of-shift reporting, claims validation, time-to-gross calculations and labor distribution. iCREW will be developed and tested according to HCL AXON's proven product delivery methodology. HCL AXON and CN intend for iCREW to integrate with the SAP ERP application, as well as the SAP ERP Human Capital Management (SAP ERP HCM) and SAP ERP Financials solutions and the SAP Transportation Management (SAP TM) application.

While iCREW will be initially targeted at the train crew deployment requirements of the railroad industry, HCL AXON's development team will work with partners in other industries, including airlines, postal services and logistics, in order to help ensure that their requirements can be incorporated into iCREW.

iCREW will be developed by the same HCL AXON product development center that has delivered iMRO, the result of joint product development with SAP AG that delivers significant new functionality for organizations that manage large, complex assets, including aerospace & defense, travel and logistics organizations. It is intended that iCREW will integrate with iMRO to allow the management and deployment of engineering crews.

Commenting on the iCREW partnership agreement, Alan Capes, CN's director of Information Technology Business Development & Strategic Planning said "CN has already delivered major cost savings and business value through the deployment of SAP solutions across its back-office and asset management functions. Using iCREW to create an integrated crew management solution that leverages CN's investments in its SAP solution-based platform should generate additional significant savings and efficiencies in train operations."

"CN is laser-focused on driving the best asset utilization in the industry and knows how to leverage SAP solutions to deliver significant business improvements," said Ian Greenhalgh, EVP of Sales and Marketing of HCL AXON. "We are delighted to partner with CN to extend their solution to deliver further cost and utilization efficiencies. Our rapid development of eSOA-compliant solutions such as iCREW and iMRO fully leverage a business process platform to deliver a strategic advantage to our customers in an increasingly competitive and cost-conscious global environment."

## About HCL AXON

HCL AXON ([www.hcl-axon.com](http://www.hcl-axon.com)), a division of HCL Technologies, is a Business Transformation consultancy that delivers significant value to large, complex organizations through the innovative implementation and support of SAP technologies. HCL AXON has over 4,700 of the industry's most experienced professionals specializing in the delivery of sustained business improvement through technology enabled transformation programs. HCL AXON's consultants bring in-depth industry expertise alongside best practice functional knowledge to address the strategic, operational, information management and organizational effectiveness challenges faced by organizations today. HCL AXON is renowned for its global ability to help clients define more ambitious strategies, build more effective organizations and shape more successful futures.

## About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 20 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Aerospace & Defense, Telecom, Retail & CPG, Life Sciences & Healthcare, Media & Entertainment, Travel, Transportation & Logistics, Automotive, Government, Energy & Utilities. HCL takes pride in its philosophy of 'Employee First' which empowers our 54,026 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.0 billion (Rs. 9,842 crores), as on 31st March 2009. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## About HCL Enterprise

HCL is a \$5 billion leading Global Technology and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old Enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises over 59,000 professionals of diverse nationalities, who operate from 20 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

## Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

**About CN**

CN (TSX: CNR)(NYSE: CNI) – Canadian National Railway Company and its operating railway subsidiaries – spans Canada and mid-America, from the Atlantic and Pacific oceans to the Gulf of Mexico, serving the ports of Vancouver, Prince Rupert, B.C., Montreal, Halifax, New Orleans, and Mobile, Ala., and the key metropolitan areas of Toronto, Buffalo, Chicago, Detroit, Duluth, Minn./Superior, Wis., Green Bay, Wis., Minneapolis/St. Paul, Memphis, and Jackson, Miss., with connections to all points in North America.

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